|   | Question   | option 1                | option 2             | option 3                    | option 4             |             |
|---|--|-------------------------|----------------------|-----------------------------|----------------------|-------------|
|   | ADVERTISING AND CONTEMPORARY SOCIETY                         |                         |                      |                             |                      |             |
| 1 | what is full form of NGO?                                    | Non Global Organizat    | National Government  | Non Governmental organiza   | Non Going Organizati | ion         |
| 2 | social networks are organized primarily around               | brands                  | people               | discussions                 | interests            |             |
| 3 | what is meant by Brand Management?                           | Managing the marketi    | Management of the m  | The company sales managen   | creating a consister | nt image    |
| 4 | How much area cover jungle in Africa?                        | 75%                     | 48%                  | 22%                         | 88%                  |             |
| 5 | Role of industries in economy is incomparable.               | Indian                  | UK                   | Russian                     | French               |             |
|   | COPY WRITING   |                         |                      |                             |                      |             |
| 1 | Tone of voice both embodies & expresses                      | The brands              | Favourite            | Language                    | cluture              |             |
| 2 | Live commercials are usually done under                      | TV Ads                  | Print Ads            | Radio Ad                    | Newspaper AD         |             |
| 3 | The attributes of senior citizens are                        | Physical conditions     | Keep message         | special needs               | Using of floral      |             |
| 4 | How are we going to get there?                               | The market and trend    | Situational          | opportunities               | actions,plans & con  | trols       |
| 5 | Copywriting for digital medium includes writing for          | newspapers              | Radio                | Television                  | WEB                  |             |
|   | BRAND BUILDING   |                         |                      |                             |                      |             |
| 1 | The branding ensures of the product.                         | Growth                  | Expense              | Loses                       | Taxes                |             |
| 2 | Brand personality is nothing but of brand.                   | personification         | Projection           | Promotion                   | Positioning          |             |
|   | · · · · · · · · · · · · · · · · · · ·                        | Three                   | Four                 | Five                        | six                  |             |
| 4 | Every products have two benefits& Emotional.                 | Economical              | Functional           | Social                      | Political            |             |
| 5 | enhances or depreciates the value of a brand                 | Focus                   | Publicity            | Promotion                   | Equity               |             |
|   | CONSUMER BEHAVIOR  |                         |                      |                             |                      |             |
| 1 | is the buying behavior of final consumers.                   | Global purchasing       | Business buying beha | Reseller buyer behavior     | Consumer buyer bel   | havior      |
| 2 | portrays the whole person interacting with his or h          | Prohibitive self concer | product              | Personality                 | self concept         |             |
| 3 | which of the following is not included in the marketing com  | Price                   | Advertising          | public relations            | Packaging            |             |
| 4 | constitutes moderate consumer behaviour,but st               | Limited decision ma     | need recognition     | Routine decision making     | post purchase        |             |
| 5 | Persons own living or interacting and acting pattern is clas | personality and self co | Life style           | social class                | interaction          |             |
|   | MEDIA PLANNING AND BUYING                                    |                         | _                    |                             |                      |             |
| 1 | Every media plan begins with the                             | Media objectives        | Market analysis      | Media mix                   | Media strategy       |             |
|   | The should be the format summation of the task the           |                         | Media expansion      | Media buying                | Media selling        |             |
| 3 | what is ABC?   | American business cir   | American business co | Audit bureau of circulation |                      | circulation |
| 4 |  |                         | Reach                | CPM                         | CPP                  |             |
| 5 | celebrity branding is a part of advertising media.           | Print                   | New                  | Internet                    | Innovative           |             |